

Dell Technologies - Platinum Partner
Ranked #1 in OECM's EUC Agreement

Hundreds of products with various operating system (OS) or warranty support options to meet your technology requirements, including:

■ Dell Desktop Products

- [All-in-One Desktops](#)
- [Edge Gateway & Embedded Computing](#)
- [OptiPlex Desktops](#)
- [Precision Workstations](#)
- [Wyse Thin Clients](#)

■ Dell Mobile Products Laptops & Tablets

- [Chromebooks](#)
- [Latitude Laptops](#)
- [Precision Mobile Workstations](#)
- [Tablets and 2-in-1 PCs](#)
- [XPS](#)

■ Other Products

- Displays
- Monitors
- Printers
- Projectors
- Routers
- Servers
- Smart TVs
- Storage

For additional product details, please [contact your Dell account executive](#).



■ Services

IT solutions, services and support includes:

- Asset Management
- Chromebook White Glove Services
- Configuration Services
- DELL Financial Services
- Image Management
- Lifecycle Management Services
- Planning Services
- Professional Services

■ Customer Learning Opportunities

- [Dell Professional Learning \(PL\) Credits](#)
- [Technology Enhanced Teaching and Learning Contest](#)
- [Connect IT to Teaching and Learning Conference](#)
- [Microsoft in the Classroom session](#)
- [Dell Consultation Workshop](#)
- [Technical Seminar](#)
- [Member Purchase Program \(MPP\)](#)
- [Weekly Newsletter](#)



■ Customer Support

Dell Technologies

- A dedicated Account Team
- Easy access to Dell Customer Care and Technical Support by phone, online chat, or email

OECM

- Dedicated Customer Support Team to help set up and manage your specific business requirements, performance management and reporting

■ Pricing

- Deeper Discounts
- Flexibility

■ Efficient Customer Focused Logistics

- Easy Ordering Options
- Flexible Delivery Options
- Invoicing Choices
- Numerous Reporting Capabilities

■ Sustainability

Dell has a sustainability strategy – [2020 Legacy of Good Plan](#).

This plan has three (3) areas of focus:

- 1) Take action to benefit the environment;
- 2) Strengthen communities;
- 3) Engage people in a diverse and inclusive workforce.

Dell is committed to remaining environmentally conscious, and to supporting your sustainability efforts through:

- Recycled plastics;
- Reclaimed carbon fiber;
- Using recyclable and renewable raw materials for packaging; and
- ENERGY STAR, EPEAT and the 80 PLUS Program (80% power usage efficiency)
- End-of-Life reuse, designed into computing products.

■ Master Agreement

For a copy of the executed Master Agreement, please contact [Customer Support Team](#).

■ Performance Management

OECM and Dell have established a performance management scorecard where KPI and SLA metrics will be reviewed quarterly.



■ Agreement Term

Effective Date: February 10, 2017

Expiry Date: November 1, 2025 (Note: there are no extension periods remaining)

[For more detailed information on DELL's End-User Computing Devices and Services, visit our EUC Agreement page.](#)



■ Contact Us:



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