

MYTHBUSTERS

THE OE CM EDITION

You've heard many things about OE CM...but are they all facts or are some just fiction? The following list will help bust myths and clear up a few common misconceptions.

Read on for the real facts on OE CM – who we are, what we offer, and what makes us different.

MYTH

FACT

OE CM is a supplier.



OE CM is your strategic sourcing partner. We collaborate with suppliers to support our customers across a variety of sectors and help them to do more with less.

OE CM is GTA-centric.



OE CM conducts province-wide consultations and notifies customers when we post an RFX, so you can inform your local suppliers. Most of our agreements are also available province-wide!

OE CM alone determines which sourcing projects to initiate.



OE CM always consults with school boards, colleges, universities, and all other sectors to determine which sourcing projects to support.

Have your say! Contact our dedicated **Customer Support** team and let us know what products and/or services you'd like OE CM to consider next.

Agreements are not flexible, and pricing is fixed.



Working collaboratively with our customers, OE CM offers easy and free access to multiple agreements to meet your specific requirements. We also offer a flexible and competitive pricing structure and the option to utilize a Second Stage Selection Process for greater choice.

I don't need to sign a Customer Supplier Agreement (CSA) to purchase.



You must sign a CSA to buy through an OE CM agreement. Don't forget to ensure that you have a completed CSA before placing an order or creating a PO.

OE CM is unable to facilitate or assist me on Second Stage Selection or agreement issue resolution.



OE CM's Customer Support and Supplier Relationship Management teams are always available to provide support and help you navigate agreements, throughout their lifecycle!

