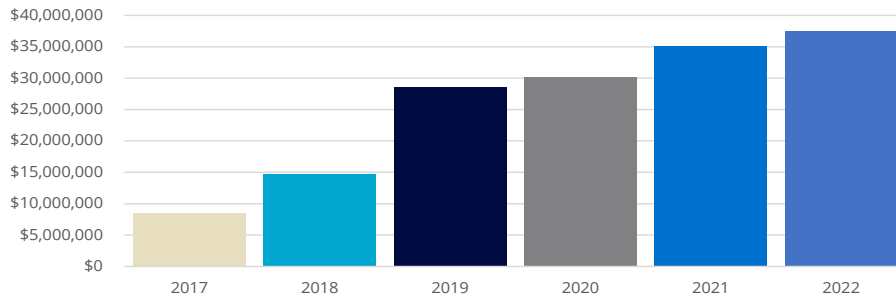


88* IT SUPPLIER PARTNERS TO CHOOSE FROM

Municipal Spend Growth Trend in IT

SPEND GROWTH



*unique supplier partners

39%

average
growth
YOY

Hundreds of products and services available through our IT agreements

Software licenses, cloud technology, vulnerability assessment and penetration testing services, networking products, office and production printers, routers, security products, switches, tablets, desktops, laptops, and much more

Top 5 IT Agreements

- End-User Computing Devices and Services
- Software License Products and Related Services
- Office and Production Multi-Function Devices and Related Services (MFD)
- Networking Products and Related Services
- Audio and Visual System Solutions

Top IT suppliers by market volume



217 Municipal and Related Services Organizations are using OECM's IT Agreements

Top 10 Municipalities Leverage OECM Agreements

- City of Hamilton
- City of Thunder Bay
- Halton Region Conservation Authority
- Peel Regional Police
- Regional Municipality of York
- Toronto and Region Conservation Authority
- Toronto Police Services Board
- Town of Whitby
- Waterloo Regional Police Service
- York Regional Police

The use of a group purchasing organization (GPO) is a wonderful strategy. Standardizing, aggregating, and leveraging public spend is absolutely the right thing to do... your software and computer IT hardware agreements can leverage discounts that I as a standalone entity could never attain on my own.

Thunder Bay's Manager of Supply Management, Dan Munshaw