



# AGREEMENT HIGHLIGHTS

Supply and Installation of Digital Signage,  
Digital Scoreboards and Audio-Visual System Solutions  
OECEM #2023-408

Item	Description
<b>Agreement Term</b>	<p><b>Effective Date:</b></p> <ul style="list-style-type: none"><li>January 1, 2024</li></ul> <p><b>Initial Expiry Date:</b></p> <ul style="list-style-type: none"><li>December 31, 2026</li></ul> <p><b>Optional Extension(s):</b> OECEM has the option to extend the Master Agreements for up to three (3) additional years, which if exercised would bring the final expiry date of the agreements to December 31, 2029.</p>
<b>Products and Services Available Through this Agreement</b>	<p>This agreement was awarded based on the below three (3) categories:</p> <ul style="list-style-type: none"><li>Category A – Digital Signage</li><li>Category B – Digital Scoreboards</li><li>Category C – Audio-Visual System Solutions</li></ul> <p>The awarded Suppliers will provide the following Products and Services, including, but not limited to:</p> <p><b><u>Category A – Digital Signage</u></b></p> <ul style="list-style-type: none"><li>Centralized system, virtual or physical that can be on-premises or cloud-based for content distribution.</li><li>Full control and monitoring of displays from a centralized dashboard or system.</li><li>Ability to play a specific channel or zone on any player within a site or the entire organization.</li><li>Ability for multiple screens to work together as a video wall.</li><li>Having the ability to display real-time information (e.g., Emergency messages to specific sites through the integration with third-party messaging applications).</li><li><b>NEW:</b> including consultation and needs assessment, project management, engineering and design programming, preventative maintenance, end-of-life product management, integration, asset tagging, parts and repair services, and training and technical support.</li></ul> <p><b><u>Category B – Digital Scoreboards</u></b></p> <ul style="list-style-type: none"><li>Installation of internal scoreboards.</li><li>Interior and exterior scoreboards for various sporting events.</li><li>Customized installation services to meet specific needs.</li><li><b>NEW:</b> Installation of external scoreboards.</li><li><b>NEW:</b> Integration with existing Content Management Systems.</li></ul>

Item	Description		
	<p><b><u>Category C – Audio-Visual System Solutions</u></b></p> <ul style="list-style-type: none"> <li>Control system solution products (e.g., hardware, software, control interfaces, etc.).</li> <li>Interconnects, interfaces, and infrastructure products (e.g., cables, connection compartments, connectors, jacks, patch panels, etc.).</li> <li>Audio solution products (e.g., audio systems, amplifiers, extenders, expanders, microphones, speakers, receivers, portable public address systems, etc.).</li> <li><b>NEW:</b> Audio-visual furniture (e.g., audio-visual podiums and lecterns).</li> <li><b>NEW:</b> Decommissioning of old equipment.</li> </ul> <p><b><u>Other Resources</u></b></p> <ul style="list-style-type: none"> <li>During the term of the agreement, if mutually agreed by OEMC and the Supplier(s), other Resources may be added to align with the needs of the customers.</li> </ul>		
<b>Awarded Supplier Partner(s)</b>	<b>Supplier Name</b>	<b>Categories Awarded</b>	<b>Key Contacts</b>
	Aligned Vision Group	Category C – AV System Solutions	Paul Forbes Business Development (365) 509-2500 ext. 304 <a href="mailto:paul.f@alignedvisiongroup.com">paul.f@alignedvisiongroup.com</a>
	Applied Electronics Ltd.	Category A – Digital Signage Category C – AV System Solutions	Sabia Mir Sanchez Account Manager, Technology Sales (905) 625-4321 ext. 2298 <a href="mailto:oeem@appliedelectronics.com">oeem@appliedelectronics.com</a>
	AVI-SPL Canada Ltd.	Category A – Digital Signage Category C – AV System Solutions	James Ginther Director of Sales (306) 808-0399 <a href="mailto:james.ginther@avispl.com">james.ginther@avispl.com</a>
	Bluum Technology Canada, Inc.	Category A – Digital Signage	Odelya Gratch Account Executive (416) 899-7097 <a href="mailto:odelya@bluum.com">odelya@bluum.com</a>
	Branch AudioVisual	Category A – Digital Signage	Boris Drmanic Director of Business Development (416) 910-2312 <a href="mailto:boris.d@branchav.com">boris.d@branchav.com</a>
	CampusTech AV	Category B – Digital Scoreboards	Mike Fisette Education Technology Consultant (587) 986-0314 <a href="mailto:mike.f@campustechav.ca">mike.f@campustechav.ca</a>
	Compugen Inc.	Category A – Digital Signage	Joe Simms Sales Director (647) 284-7211 <a href="mailto:jsimms@compugen.com">jsimms@compugen.com</a>
	Diversified	Category A – Digital Signage Category B – Digital Scoreboards Category C – AV System Solutions	Elton Alweyn Manager of Bid Desk and Special Projects (800) 436-6239 ext. 134 <a href="mailto:can-oeem@onediversified.com">can-oeem@onediversified.com</a>
	Duplicom	Category C – AV System Solutions	Chris Heywood Sales Manager (519) 433-6212 ext. 141 <a href="mailto:chris.heywood@duplicom.com">chris.heywood@duplicom.com</a>

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	Evolution AV	Category C – AV System Solutions	Leslie Wyndlow Account Manager (437) 449-2227 <a href="mailto:lwyndlow@evolutionav.ca">lwyndlow@evolutionav.ca</a>
	Global Unified Solution Services Inc.	Category A – Digital Signage Category C – AV System Solutions	Wisam Mahmood Account Manager (905) 363-3600 ext. 255 <a href="mailto:wisam.mahmood@globaluss.com">wisam.mahmood@globaluss.com</a>
	ICON Media Communications Inc.	Category A – Digital Signage Category B – Digital Scoreboards Category C – AV System Solutions	Chris Fatsis Account Executive (416) 908-4939 <a href="mailto:chris.fatsis@icondigital.com">chris.fatsis@icondigital.com</a>
	Matrix Video Communications Corp.	Category A – Digital Signage Category B – Digital Scoreboards Category C – AV System Solutions	Mark Moore Toronto Branch Manager & Sales Account Manager (905) 464-1327 <a href="mailto:mmoore@mvcc.ca">mmoore@mvcc.ca</a>
	OES Scoreboards	Category B – Digital Scoreboards	Jean-Paul Grice Director, Scoreboards (877) 652-5833 ext. 120 <a href="mailto:jpgrice@oes-inc.com">jpgrice@oes-inc.com</a>
	Solotech Inc.	Category C – AV System Solutions	Jarad Pesner Business Development Representative (613) 736-7656 <a href="mailto:jarad.pesner@solotech.com">jarad.pesner@solotech.com</a>