## 🗘 oecm

# End-User Computing Products & Related Services

### AGREEMENT

The **3**<sup>rd</sup> **generation** of OECM's most popular End-User Computing (EUC) agreement is here delivering expanded products and services, exceptional discounts, immediate savings, more supplier partners and OEM selections, and enhanced flexibility for your organization!

### Over a Decade of Successful Collaboration

#### 2012

1<sup>st</sup> Generation

Desktop Technology Products & Services 2017

**2<sup>nd</sup> Generation** End-User Computing

**Devices & Services** 

### → 2025

#### 3<sup>rd</sup> Generation

End-User Computing Products & Related Services

### Highlights of the New EUC Agreement

### Comprehensive Support Services

In addition to products, our awarded supplier partners are committed to providing a full suite of services:



### Why Choose OECM's New EUC Agreement?

#### Proven Track Record of Collaboration Since 2012

Building on over a decade of successful consultation and collaboration with Ontario's Education, Municipal and Broader Public Sector customers and supplier partners, this 3<sup>rd</sup> generation agreement incorporates enhanced benefits and greater value and cost savings.

#### **Exceptional Discounts and Immediate Savings**

Enjoy exceptional discounts delivering maximum value and savings for your organization.

#### **Expanded OEM Offerings for Greater Selection**

Building on the trusted OEMs such as Dell, HP/HPE, and Lenovo, this new agreement is expanded to include Acer, Apple, and other OEMs like Cisco, Hitachi Vantara, NetApp, Pure Storage, and Super Micro.

#### **Exclusive Pricing for OECM Customers**

Access **Most Favoured Customer Pricing**, available exclusively to OECM customers.

### Fully compliant with BPS Directives and Applicable Trade Agreements

OECM agreements are compliant with Ontario's Broader Public Sector (BPS) Procurement Directives and applicable Trade Agreements.

#### Dedicated Resources and Exceptional Customer and Supplier Support

OECM's Customer Relationship Management (CRM) and Supplier Relationship Management (SRM) teams are dedicated to supporting your organization at every step, from transitioning to the new agreement, onboarding with a new supplier partner, responding swiftly to your inquiries, and issue resolution.

### Awarded Suppliers & OEMs

The agreement includes 11 awarded supplier partners, offering a wide range of products and services from various OEMs providing greater choice and flexibility to meet your unique needs.

Supplier	ОЕМ
Bluum Technology Canada, Inc.	Apple
CDW Canada	Apple, Lenovo
Compugen Inc.	HP/HPE
Computacenter Canada Inc.	NetApp, Super Micro
Dell Technologies	Dell
IMP Solutions	Cisco
Northern Micro, a Converge Company	Apple
Powerland, a Xerox Business Solutions Company	Acer, Super Micro
Softchoice Canada Inc.	Cisco, Pure Storage
Soroc Technology Inc.	Hitachi Vantara
Staples Professional Inc.	Apple

### Get Started Today!

Visit our website to learn more about OECM's new EUC Agreement by scanning the QR code, or contact OECM's Customer Support Team to get started:





#### Customer Support Team customersupport@oecm.ca 1-844-OECM-900 (1-844-632-6900)

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