



AGREEMENT HIGHLIGHTS

End-User Computing Products and Related Services
OECM #2024-461

Item	Description								
Agreement Term	<p>Effective Date: February 1, 2025</p> <p>Expiry Date: January 31, 2033, no extension options available.</p>								
Products and Services Available Through This Agreement	<p>This 3rd generation of OECM's End-User Computing Products and Related Services agreement builds on its proven success with trusted OEMs, such as Dell, HP/HPE, and Lenovo, and has been expanded to include Acer, Apple, and other OEMs for storage, server and hyperconverged products. The agreement is now organized into eight (8) categories to streamline your supplier selection process:</p> <table><tr><th colspan="2">Products and Services Available</th></tr><tr><th>Categories</th><th>Deliverables</th></tr><tr><td><p>Category A Dell Products and Related Services</p><p>Category C HP / HPE Products and Related Services</p><p>Category D Lenovo Products and Related Services</p></td><td><ul style="list-style-type: none">Enterprise/Business-grade laptops, desktops, and workstationsOther computing products such as chromebooks, ultrabooks, and 2-in-1 productsServers: Enterprise-grade (e.g., rack, blade, tower)Storage Products: NAS (Network Attached Storage), SAN (Storage Area Network), and backup solutions for reliable data storageHyperconverged Products: Physical hyperconverged, Virtual Storage Appliance ("VSA"), Hypervisor-Embedded Storage virtualization and other hyperconverged productsSoftware Products, Peripherals and Other ProductsAccessories: Monitors, keyboards, docking stations, mice, cables, cases, and other peripheralsServices: Planning, pre-sales consultation, training and documentation, monitoring and management, asset tagging, imaging, configuration, warranty support</td></tr><tr><td><p>Category B Apple Products and Related Services</p></td><td><ul style="list-style-type: none">MacBook Air and MacBook Pro laptops for lightweight and high-performance computingDesktops: All-in-one desktops, Mac Mini, and Mac Pro desktop solutionsTablets: iPad, iPad Air, iPad Pro, and iPad Mini for mobile computing needsWearable Technology: Apple Watch, Apple Watch SE, and Apple Watch UltraStreaming Products: Apple TV streaming products for entertainment and digital signage</td></tr></table>	Products and Services Available		Categories	Deliverables	<p>Category A Dell Products and Related Services</p> <p>Category C HP / HPE Products and Related Services</p> <p>Category D Lenovo Products and Related Services</p>	<ul style="list-style-type: none">Enterprise/Business-grade laptops, desktops, and workstationsOther computing products such as chromebooks, ultrabooks, and 2-in-1 productsServers: Enterprise-grade (e.g., rack, blade, tower)Storage Products: NAS (Network Attached Storage), SAN (Storage Area Network), and backup solutions for reliable data storageHyperconverged Products: Physical hyperconverged, Virtual Storage Appliance ("VSA"), Hypervisor-Embedded Storage virtualization and other hyperconverged productsSoftware Products, Peripherals and Other ProductsAccessories: Monitors, keyboards, docking stations, mice, cables, cases, and other peripheralsServices: Planning, pre-sales consultation, training and documentation, monitoring and management, asset tagging, imaging, configuration, warranty support	<p>Category B Apple Products and Related Services</p>	<ul style="list-style-type: none">MacBook Air and MacBook Pro laptops for lightweight and high-performance computingDesktops: All-in-one desktops, Mac Mini, and Mac Pro desktop solutionsTablets: iPad, iPad Air, iPad Pro, and iPad Mini for mobile computing needsWearable Technology: Apple Watch, Apple Watch SE, and Apple Watch UltraStreaming Products: Apple TV streaming products for entertainment and digital signage
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Products and Services Available Through This Agreement		<ul style="list-style-type: none"> • Apple Software Products: Includes macOS, iOS, iPadOS, and other Apple-developed software solutions • Accessories: Apple Pencils, trackpads, keyboards, monitors, cases, cables, and more • Specialized Education Products: Models and software designed specifically for educational use • Services: Apple Warranty and AppleCare, configuration, installation, lifecycle management
	Category E Other OEM Mobile and Desktop Computing Products and Related Services	<ul style="list-style-type: none"> • Available OEM: Acer • Enterprise/Business-grade laptops, desktops, and workstations • Products: Chromebooks, rugged laptops, 2-in-1 convertibles, and tablets with Android or Windows OS • Accessories: Monitors, keyboards, docking stations, mice, and cases for enhanced usability • Services: Imaging, warranty support, and asset tagging
	Category F Other OEM Server Products and Related Services	<ul style="list-style-type: none"> • Available OEMs: Cisco Systems Canada Co. and Super Micro • Servers: Rack servers, blade servers, and tower servers for enterprise IT setups • Services: Planning, pre-sales consultation, training and documentation, monitoring and management, configuration, deployment, and warranty support
	Category G Other OEM Storage Products and Related Services	<ul style="list-style-type: none"> • Available OEMs: Hitachi Vantara, NetApp, Pure Storage, and Super Micro • Storage Products: Flash storage arrays, NAS, SAN, cloud storage, and backup appliances • Software-Defined Storage: Storage systems integrated with virtualization • Services: Planning, pre-sales consultation, training and documentation, monitoring and management, installation, monitoring, and lifecycle support
	Category H Other OEM Hyperconverged Products and Related Services	<ul style="list-style-type: none"> • Available OEMs: Cisco Systems Canada Co., Hitachi Vantara, and Super Micro • Hyperconverged Products: including physical and virtual storage appliances • Virtualization Products: Embedded virtualization and hypervisor storage • Services: Planning, pre-sales consultation, training and documentation, monitoring and management, deployment, configuration, and remote monitoring

Item	Description		
Awarded Supplier Partners			
	Supplier	Category	OEM
	Dell Technologies	A	Dell
	Bluum Technology Canada, Inc.	B	Apple
	CDW Canada		
	Northern Micro, a Converge Company		
	Staples Professional Inc.		
	Compugen Inc.	C	HP / HPE
	CDW Canada	D	Lenovo
	Powerland, a Xerox Business Solutions Company	E	Acer
	Computacenter Canada Inc.	F	Super Micro
	Softchoice Canada Inc.		Cisco Systems Canada Co.
	Computacenter Canada Inc.	G	NetApp
	Powerland, a Xerox Business Solutions Company		Super Micro
	Softchoice Canada Inc.		Pure Storage
	Soroc Technology Inc.		Hitachi Vantara
	Computacenter Canada Inc.	H	Super Micro
	IMP Solutions		Cisco Systems Canada Co.
	Soroc Technology Inc.		Hitachi Vantara