



# AGENDA

## OECEM Procurement Summit 2025



### *Collaborative Procurement: Navigating Change Together*

**Thursday, October 16 - Friday, October 17, 2025**

Sheraton Parkway Toronto North Hotel & Suites, Richmond Hill, Ontario

## THURSDAY, OCTOBER 16, 2025

All presentations will be held in the Richmond Ballroom

7:00 AM – 8:00 AM

**OECM Event Registration Begins** (Richmond Foyer)

7:00 AM – 8:30 AM

**Breakfast Buffet** (Richmond Foyer)

8:30 AM – 8:35 AM

**OECM Welcome & Land Acknowledgement**

*Shellyann Henry, Director, Customer Relationship Management, OECM*

8:35 AM – 8:45 AM

**Opening Remarks**

*Jim Hadjiyianni, President and CEO, OECM*

8:45 AM – 10:00 AM

**Keynote Speaker:** *Daniel Fabiano, Partner, Fasken Martineau DuMoulin LLP*

**The Current Landscape for Public Procurement Within Ontario**

**Description:** Public procurement in Ontario continues to evolve in response to new legislation, shifting policy priorities, and global economic pressures. This session will provide a timely overview of key developments shaping the landscape, including:

- The Privacy and Cybersecurity Regime arising out of Bill 194
- The Provincial Restriction Policy
- Tips for mitigating tariff impacts in procurement

10:00 AM – 10:15 AM

**Refreshment Break** (Richmond Foyer)

10:15 AM – 11:15 AM

**Communicating for Impact: Navigating Procurement Change with Confidence**

**Speaker:** *Robert Greene, Professor, Niagara College & Facilitator, National Institute of Supply Chain Leaders (NISCL)*

**Description:** Change is constant—but communicating it effectively is key to success. This session will explore how procurement professionals can build trust, manage resistance, and lead with clarity during times of transformation. Learn practical strategies to elevate your communication, drive meaningful impact, and get the buy-in needed from diverse stakeholders to move initiatives forward.

11:15 AM – 12:00 PM

**Walking Together: Strengthening Indigenous Partnerships Through Procurement**

**Speaker:** *Sarah Hopkins, Matriarch, Three Sisters Consulting*

**Description:** Procurement has the power to advance reconciliation and create meaningful economic opportunities for Indigenous communities. This session will explore how public sector organizations can build respectful, collaborative, and sustainable partnerships with Indigenous suppliers. Learn how procurement can be a pathway for inclusion, mutual value, and long-term relationship-building.

12:00 PM – 1:00 PM

**Lunch** (Richmond Foyer)



Master of Ceremonies:

**Shellyann Henry**

*Director, Customer  
Relationship Management,  
OECM*

**THURSDAY, OCTOBER 16, 2025**

All presentations will be held in the Richmond Ballroom

1:00 PM – 2:00 PM

**Adopting AI in Public Procurement: Navigating the Change Together**

**Speakers:** Mahendra Dedasaniya, Partner and National Lead, Deloitte  
Mansher Bhinder, Senior Manager, Deloitte  
Harsh Raj, Senior Consultant, Deloitte

**Description:** Artificial Intelligence (AI) is rapidly transforming the procurement landscape—from automating processes to enhancing decision-making and supplier insights. This session will explore how public sector organizations are beginning to adopt AI tools, what risks and opportunities lie ahead, and how we can collectively navigate this shift. Join us to discuss practical approaches, lessons learned, and what’s needed to drive responsible and impactful AI adoption in procurement.

2:00 PM – 3:00 PM

**Navigating Change, Delivering Value: A Cross-Sector Panel Discussion**

**Moderator:** Ben Hamilton, Vice President, Government Relations and Partnerships, OECM  
**Panelists:**

Carol Izzio, Director, Procurement, Sheridan College  
Hugh Amiel, Sr. Director, Procurement & Supply Chain, University Health Network  
Sandra Nelson, Executive Director of Procurement, University of Toronto

**Description:** Join senior procurement leaders from healthcare, education, and the public sector as they share how their organizations are adapting to change and driving value. This cross-sector conversation will highlight practical strategies, lessons learned, and emerging opportunities in procurement.

3:00 PM – 3:20 PM

**Refreshment Break** (Richmond Foyer)

3:20 PM – 4:20 PM

**Collaborating for Greater Impact: Strengthening Partnerships, Innovation, and Value**

**Speakers:** Shellyann Henry, Director, Customer Relationship Management, OECM  
Perry Arzumanian, Director, Strategic Sourcing, OECM  
Justin Sin, Director, Supplier Relationship Management, OECM

**Description:** This session will explore how OECM is actively facilitating cross-sector collaboration to drive innovation, build supply chain resilience, and deliver greater value across Ontario’s public sector. Learn how OECM’s initiatives—from ESG integration and Indigenous engagement to technology enhancements and strategic sourcing initiatives—are helping to align priorities and enable more coordinated, future-focused procurement. This interactive session invites your feedback and ideas to help shape the next chapter of collaborative procurement, together.

4:20 PM – 4:30 PM

**OECM Closing Remarks**

**Speaker:** Khusen Shukurov, Vice President, Operations, OECM

4:30 PM – 6:00 PM

**Break**

6:00 PM – 8:00 PM

**Sit-Down Dinner and Networking** (Richmond Ballroom)

Master of Ceremonies:

**Shellyann Henry**

Director, Customer  
Relationship Management,  
OECM

## FRIDAY, OCTOBER 17, 2025

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All presentations will be held in the Richmond Ballroom

7:00 AM – 8:30 AM

**Continental Breakfast** (Richmond Foyer)

8:30 AM – 8:45 AM

**OECM Welcome Remarks**

*Shellyann Henry, Director, Customer Relationship Management, OECM*

8:45 AM – 10:00 AM

**Seeing Beyond the Headwinds & Turbulence: Navigating the Future of Public Procurement, Together**

**Speaker:** *Ken Steele, President & Chief Futurist, Eduvation Inc.*

**Description:** In the face of stormy seas, if you merely batten down the hatches you'll almost certainly drift off course. In an era marked by economic uncertainty, sudden policy shifts, ebbing resources and evolving stakeholder expectations, procurement leaders are being called to look beyond immediate challenges towards the horizon. This forward-looking session will explore how public procurement can adapt with resilience, lead through disruption, and unlock long-term strategic value. Join us for insights that will inspire proactive thinking and collaborative approaches across Ontario's public sector.

10:00 AM – 10:15 AM

**Refreshment Break** (Richmond Foyer)

10:15 AM – 10:45 AM

**National Institute of Supply Chain Leaders (NISCL) Update**

**Speaker:** *Sara McKnight, Director, Learning, NISCL*

**Description:** This session will share updates on the evolving partnership between the National Institute of Supply Chain Leadership (NISCL) and the Chartered Institute of Procurement & Supply (CIPS), and what it means for the future of public procurement certification in Canada. It will explore how the collaboration enhances professional development pathways, supports global standards, and strengthens the recognition of the NISCL designation across Canada.

10:45 AM – 11:00 AM

**OECM Closing Remarks**

**Speaker:** *Sonia Gallo, Senior Vice President, Strategy and Business Transformation, OECM*

11:00 AM – 11:30 AM

**Break and Dismissal** (Boxed lunches will be provided)

11:30 AM – 3:00 PM

**University, College & School Board Sector Association Meetings Begin**

- Breakout room I: Ontario University Professional Procurement Management Association (OUPPMA)
- Breakout room II: Ontario Colleges Procurement Managers Association (OCPMA)
- Breakout room III: OASBO Supply Chain Managers (OASBO SCM)
- AV supplied by OECM

Master of Ceremonies:

**Shellyann Henry**

*Director, Customer  
Relationship Management,  
OECM*