



## Our Cybersecurity Government & Public Sector Talent

The rise in cyber threats and attacks across industries has created a critical need for skilled professionals who can protect sensitive data and infrastructure. The rapid digitization of businesses and cloud computing, IoT and mobile technologies have expanded the attack surface, necessitating a stronger cybersecurity workforce. Regulatory requirements and compliance standards also impose stricter data protection measures, increasing the demand for professionals who can ensure compliance.



### What's Happening in the Market?

**300%**

Increase in cyberattacks amid the COVID-19 pandemic.

**70%**

Of organizations stating that they are using automation to combat cyber threats.

**83%**

Of organizations are worried about cyberattacks, hacking, or security breaches.

### Key Roles & Hourly Rates (Intermediate - Experience)

|            |                              |
|------------|------------------------------|
| \$65-\$105 | Cybersecurity Consultant     |
| \$70-\$105 | Information Security Analyst |
| \$55-\$90  | Network Security Engineer    |
| \$85-\$115 | Security Project Manager     |
| \$80-\$120 | Security Architect           |

### Our Cybersecurity Talent

Cybersecurity faces a critical skills shortage due to increasing threats, technological advancements, and lack of comprehensive education programs, hindering the ability to meet the rising demand for skilled professionals.

### The Critical Need for Skilled IT Professionals

The increasing demand for IT talent and professional expertise is driven by several key factors. Digital transformation initiatives are compelling organizations to modernize their technology infrastructure, enhance customer experiences, and stay competitive in a rapidly evolving marketplace. Whether it's cybersecurity needs, adopting and integrating cloud computing infrastructures, implementing advanced data analytics to drive actionable business insights, or one of the many other things that constitute good business practice in the modern digital age, skilled IT professionals are imperative to implement and manage such technologies.

# Government & Public Sector Talent at Your Fingertips

The demand for IT talent and professional expertise in government has risen due to the need for modernization, cybersecurity, data analytics, and automation. The COVID-19 pandemic has further accelerated the reliance on IT for remote work and digital services.

## What's Happening in the Market?

**73%**

Of citizens prefer to interact with government agencies through digital channels.

**20%**

Productivity increase by implementing digital technologies.

**58%**

Of countries adapted a national cybersecurity strategy to protect critical infrastructure.

## Key Roles & Hourly Rates (Intermediate - Experience)

|            |                          |
|------------|--------------------------|
| \$55-\$90  | Data Warehouse Developer |
| \$65-\$95  | Data Scientist           |
| \$65-\$105 | Cybersecurity Consultant |
| \$65-\$95  | Security Analyst         |



## Our Government and Public Sector Talent

Government sectors experience a skills shortage as there is a limited pool of qualified professionals available. This is due to various reasons, including the rapid pace of technological advancements, intense competition from other industries, and the specific requirements and regulations within government work. This shortage is particularly notable in specialized areas like cybersecurity, data analytics, and digital transformation.



# Why Procom?

A premier provider of recruiting and contingent workforce services in North America, Procom is an ISO 9001:2015 certified organization; focused on providing customized talent acquisition and extended workforce management solutions in 20 major cities across North America.



**45+**

Years of Recruitment Experience

**20k+**

Jobs Worked on Annually

**38k+**

Job Applicants Monthly

**60k+**

Candidates Submitted Annually

**12.5k+**

Contractors Currently on Assignment



## What We Provide:



### Access to hard-to-find talent with ease:

Procom has over 1250 contractors coming off deployment per month across North America, many of whom are looking for redeployment, giving our clients access to a unique talent pool.



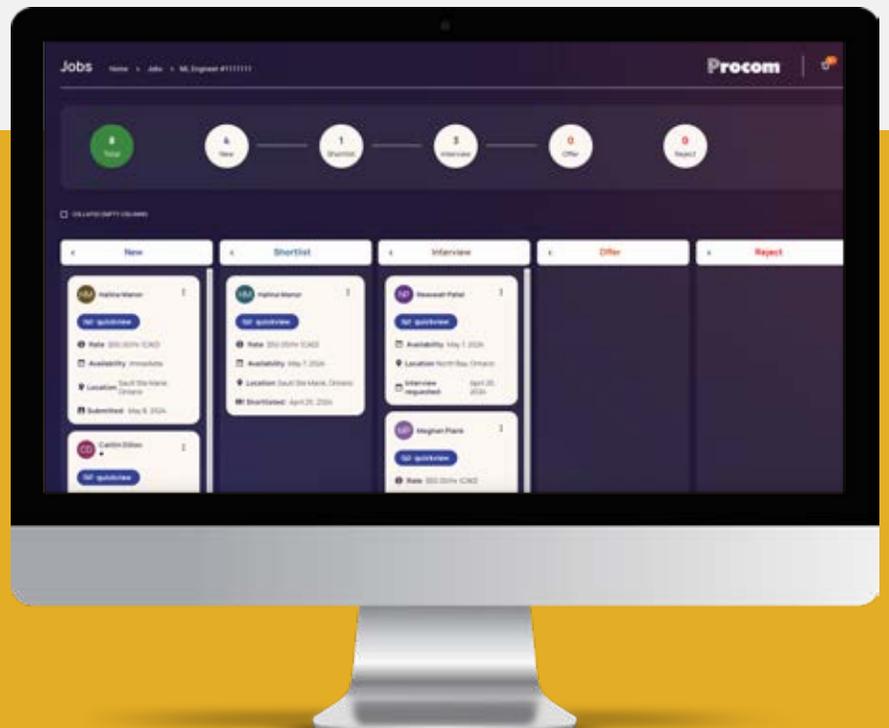
### Resources & expertise:

With over 45 years of experience, over a million experienced placed IT candidates, and 150+ recruitment professionals, filling your next role is only a call away.



### Best-in-class tools:

Procom offers best-in-class tools for optimal talent acquisition and management, ensuring our clients have the resources they need to build and maintain their dream team.



## Dedicated Client Portal:



### Simplified Interactions:

The portal provides a unified space for communication.



### Enhanced Screening:

Review detailed candidate information all in one place.



### Streamline Job Management:

Collaborate with your team as you create and manage jobs.



### Personalized AI Support:

AI generated candidate highlights, notes, and interview questions.